

Trans Tasman Portfolio

March 2016

Performance Commentary

The Portfolio was up 1.20% for the month, versus the benchmark which was up 1.01%.

The majority of the Portfolio's active over weight positions reported positive half year results during February. At the top of the class though was Australian Vintage which is now seeing the benefits of substantial restructuring and production rationalisation. As with most turnaround situations, it has taken some time to bear fruit, in this case 10 years, but once the inflection point has been reached progress can quite be rapid. On all financial metrics this half was a strong improvement and the board now intends to announce a final dividend at its full year result.

At the other end of the scale, the Slater & Gordon half year prompted significant share price weakness. The company suffered goodwill impairments of \$876m. While not unexpected, it appears that these writedowns have triggered a mechanism that could allow its lenders to bring forward the repayment of debt to March 2017. This is clearly not an ideal situation but the market has assumed the worst of all possible scenarios.

Performance to 29 February 2016 (Gross of fees & incl IC's)

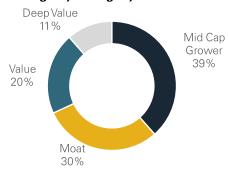
	Past Month	Past Quarter	Past Year	Since Inception (p.a.)*
Trans-Tasman Portfolio	1.20%	2.53%	8.82%	14.56%
S&P/NZX50 Index including IC's	1.01%	2.23%	7.41%	13.19%
Out/Under Performance	+0.19%	+0.30%	+1.41%	+1.37%

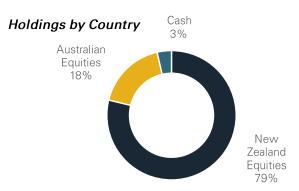
^{*}Portfolio inception 17th January 2014

Portfolio Strategy

The Castle Point Trans-Tasman Portfolio invests in New Zealand and Australian Listed Companies and is benchmarked to the S&P/NZX 50 Index. The objective of the Portfolio is to outperform the benchmark over rolling three year periods. With its high active share the Portfolio targets a tracking error of between 4-6% and will typically have less than 5% in cash at any time.

Equity Holdings by Category





Largest Overweight Positions

Wellcom Group Vista Group International Trade Me Group Australian Vintage Macmahon Holdings Swick Mining Services Corporate Travel Management Freightways Port of Tauranga Contact Energy Boom Logistics	AUD NZD AUD AUD AUD AUD AUD NZD NZD NZD AUD	4.0% 3.9% 2.3% 2.2% 2.0% 2.0% 1.9% 1.8%
9		
0,		
Slater & Gordon Meridian Energy	AUD NZD	1.4% 1.1%
Scott Technology Touchcorp	NZD AUD	1.0% 0.9%

Largest Underweight Positions

N7D	-2.2%
NZD	-2.0%
NZD	-1.8%
NZD	-1.8%
NZD	-1.7%
NZD	-1.7%
NZD	-1.6%
NZD	-1.4%
NZD	-1.3%
NZD	-1.3%
NZD	-1.2%
NZD	-1.2%
NZD	-1.2%
NZD	-1.1%
NZD	-1.1%
	NZD

Fees

The Trans-Tasman Portfolio is currently being run as an individually managed account with fees as agreed with each client.

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